



3932 GERMANTOWN RD, EDGEWATER, MD 21037

410-798-1658 (local)

Fax: 410-798-1926

E-Mail: service@rhoderivermarina.com

WEBSITE: www.rhoderivermarina.com

Dear Rhode River Marina Customer:

Fall is upon us and now is the time to prepare your boat for the upcoming winter season. Why not let Rhode River Marina service your boat for you? Rhode River Marina has been in business for over 50 years. Our technicians are certified for all types of service and warranty work on Mercury, Yamaha, Suzuki, MerCruiser, Volvo and Ilmor engines as well as Kohler and Westerbeake Generators.

Enclosed you will find our "Winter Storage Service Rates" and the "Winter Work Order" sheets. Fill out your Work Order and e-mail it to service@rhoderivermarina.com or **Fax it to: 410-798-1926!** Be sure to indicate your preferred Haul/Winterization date in the appropriate space and to fill in your home/work telephone numbers and email address. If you want your boat winterized by November 1st, don't wait - send your Work Order in now. Remember that the weather can be very tricky and cause freezing at any time in November. As always, we will try to schedule your winterization on the date you request but as the requests come in, we will give preference on a "first come - first serve" basis. If you wait too long to send in your work order or request a late service date, you may sustain freeze damage for which RRM cannot be responsible. So avoid the rush and return your Winter Work Order today.

Our rates are very competitive with the marine industries in the surrounding area. We are a full service marina, specializing in major and minor engine repairs, including preventative maintenance and storage. We also offer shrink wrapping, as shrink wrapping is your best protection against the harsh winter elements of snow and ice.

The winter months are the perfect time to take care of all those nagging little problems or special needs and major repairs. Don't wait until spring is upon us to take care of your boat repairs - avoid the inevitable spring delays. Call our Service Department to schedule off season repairs prior to launching, so that we can gain access to your vessel over the winter.

We are looking forward to assisting you with all your boat's winterization needs! Please be specific as to the work you want performed. Send your Work Order in and remember "**Protect with Plastic**" - **SHRINK WRAP!** If you have any questions regarding what specific winter services are recommended for your boat, just give our Service Department a call and we will be happy to assist you.

Sincerely,

Brian A. Conner

Brian A. Conner

President

*****SPECIAL INCENTIVE*****

FREE WINTER STORAGE through April 15 FOR ALL CUSTOMERS REQUESTING A COMPLETE WINTER PACKAGE. A COMPLETE WINTERIZATION PACKAGE CONSIST OF: WINTERIZE ENGINE, GENERATOR, CHANGE OIL & FILTER ON ENGINE AND GENERATOR, STERN DRIVE OR OUTBOARD SERVICE AND PREVENTATIVE MAINTENANCE, WINTERIZE FRESH WATER/RAW WATER SYSTEMS, INCLUDING HEAD, AND SHRINK WRAPPING. SOME OR ALL OF THESE SERVICES MAY APPLY DEPENDING ON THE INDIVIDUAL TYPE OF BOAT YOU HAVE.



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WINTER WORK ORDER

NAME: _____ CUSTOMER #: _____

ADDRESS: _____ CITY: _____ STATE: _____ ZIP: _____

PHONE: (H) _____ (W/FAX) _____ CELL: _____ CELL PROVIDER: _____

E-MAIL: _____

CREDIT CARD #: _____ EXPIRATION DATE: _____ V CODE: _____

BOAT LOCATION: _____ KEYS: _____

BOAT YEAR: _____ MAKE: _____ MODEL: _____ HULL: _____

BOAT LENGTH: _____ BEAM: _____ DRAFT: _____ NAME: _____ REG: _____

ENGINE # 1 YR: _____ MAKE: _____ MODEL: _____ SERIAL #: _____

ENGINE # 2 YR: _____ MAKE: _____ MODEL: _____ SERIAL #: _____

GENERATOR YR: _____ MAKE: _____ MODEL: _____ SERIAL #: _____

TRAILER YEAR: _____ MAKE: _____ MODEL: _____ SERIAL #: _____ TAG #: _____

EXTENDED WARRANTY COMPANY: _____ POLICY #: _____ PHONE #: _____

RECEIVED IN OFFICE: _____ SERVICE DATE: _____ HAUL DATE: _____ LAUNCH DATE: _____

(NOTE: MUST HAVE AN ESTIMATED SERVICE DATE FOR WORK TO BE SCHEDULED)

- | | |
|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| <input type="checkbox"/> PICK UP OR DELIVER BY WATER | <input type="checkbox"/> CHANGE ENGINE OIL & FILTER |
| <input type="checkbox"/> RUN/TOW BOAT TO LIFT (TENANT ONLY) | <input type="checkbox"/> CHANGE TRANSMISSION FLUID |
| <input type="checkbox"/> HAUL/POWER WASH/BLOCK/LAUNCH | <input type="checkbox"/> CHANGE GENERATOR OIL & FILTER |
| <input type="checkbox"/> BARNACLE SCRAPING | <input type="checkbox"/> CHANGE FRESH WATER COOLANT |
| <input type="checkbox"/> REMOVE DRAIN PLUG | <input type="checkbox"/> STERN DRIVE SERVICE |
| <input type="checkbox"/> TRAILER/BOAT WINTER LAND STORAGE | <input type="checkbox"/> STERN DRIVE PREVENTATIVE MAINTENANCE |
| <input type="checkbox"/> WINTER LAND STORAGE | <input type="checkbox"/> VOLVO IPS DRIVE SERVICE |
| <input type="checkbox"/> STABILIZE <input type="checkbox"/> TOP OFF FUEL | <input type="checkbox"/> VOLVO IPS PREVENTATIVE MAINTENANCE |
| <input type="checkbox"/> WINTERIZE ENGINE <input type="checkbox"/> O/B <input type="checkbox"/> I/O <input type="checkbox"/> I/B | <input type="checkbox"/> INBOARD PREVENTATIVE MAINTENANCE |
| <input type="checkbox"/> WINTERIZE DIESEL ENGINE | <input type="checkbox"/> OUTBOARD PREVENTATIVE MAINTENANCE |
| <input type="checkbox"/> WINTERIZE GENERATOR | <input type="checkbox"/> GENERATOR PREVENTATIVE MAINTENANCE |
| <input type="checkbox"/> WINTERIZE FRESH WATER SYSTEMS | <input type="checkbox"/> WASH <input type="checkbox"/> HULL <input type="checkbox"/> TOPSIDES |
| <input type="checkbox"/> WINTERIZE HEAD <input type="checkbox"/> RAW WATER SYSTEMS | <input type="checkbox"/> FULL BOAT DETAILING |
| <input type="checkbox"/> WINTERIZE A/C UNIT | <input type="checkbox"/> SHRINK WRAP BOAT <input type="checkbox"/> INSTALL DOOR |

- 1). _____ 4). _____
- 2). _____ 5). _____
- 3). _____ 6). _____

CUSTOMER SIGNATURE AND TERMS & CONDITIONS ON REVERSE SIDE →

Winter Storage Rules & Regulations

General Information:

1. Land Storage is for the period of November 1st to April 15th. A fee of \$10.00 per day will be charged after April 15th.
2. Parking in the fall and spring is very limited due to land storage. Please avoid blocking in vessels.
3. Winterization, Winter Land Storage and Shrink-wrapping are scheduled on a first-come, first serve basis. RRM shall not be responsible for any freeze damage to vessel.

Prohibited:

1. Disposal of shrink-wrap in trash dumpster.
2. Trash or debris being left around boat or in yard.
3. Using anything other than non-toxic anti-freeze.
4. Use of electricity when customer is not present.
5. Canvas/blue poly covers on any boat.
6. Moving jack stands or blocks and/or tying lines to jack stands while boat is in land storage.
7. Oils, gas, holding tanks, paints, thinners or anti-freeze being drained or leaking on grounds or in water. If found violating this regulation, you will be responsible for all fines, legal fees and cleanup cost.
8. Open-air sanding/ scraping/painting without ground protection.
9. Sand blasting or spray painting, unless authorized.
10. The use of heaters while boat is being stored on land or in water.
11. Fueling of boats with can.

Permitted:

1. Owners may work on their boats while in land storage.
2. Land Storage customers may dispose of oil in our waste oil drum. See the Service Dept. for location.
3. No outside tradesmen are permitted to perform services that are offered by Rhode River Marina. Outside tradesmen must obtain permission prior to working on your boat/engines/trailer and have proper paperwork on file that is required by the marina.

***** Terms & Conditions *****

The undersigned certifies that he/she is the Owner or authorized agent of the Owner (collective "Owner") of the boat/engines/trailer described in this work order. Owner authorizes Rhode River Marina ("RRM") to provide all necessary labor and materials to perform the repairs/maintenance referred to on the reverse side hereof ("repairs/storage") subject to the terms, conditions, rules and regulations set forth above which are incorporated herein by reference.

1. Unless a contract price is stated on the RRM Winter Storage Rate sheet, all repairs shall be performed on a time and materials (T&M) basis at the current rates charged by RRM for labor and materials. In the event it is necessary to subcontract any of the repairs, owner authorizes RRM to retain the necessary subcontractors and to bill owner with any customary mark-up. Owner agrees to pay all charges for shop supplies, shipping charges and environmental fees associated with the repairs.
2. Owner authorizes RRM employees, agents and subcontractors to board, operate, move, haul, block, test run, and fuel the boat/engines/trailer as they deem necessary and at owner's sole risk of loss/damage from any cause whatsoever, including but not limited to the negligence of RRM, its employees, agents and subcontractors. In the event any loss/damage is caused by the gross negligence or intentional actions of RRM, its employees, agents or subcontractors, then the limitation of liability in the first sentence of this paragraph shall not apply.
3. Owner agrees that all invoices are due upon receipt. Owner agrees to pay a service charge of 2% per month on all accounts over 30 days past due. Owner acknowledges the creation of applicable statutory liens against the boat/engines/trailer securing the cost of all repairs/storage and other necessities and permitting RRM to maintain possession of the boat/engine/trailer until paid in full. In the event RRM must retain attorney or debt collectors to take action to collect amounts overdue under this Agreement, Owner agrees to pay their reasonable attorney/collection fees, plus all necessary cost of collection.
4. In the event Owner does not pick up the boat/engines/trailer within 10 days upon completion, Owner agrees to pay \$10.00 per day storage.
5. The parties agree this is the complete and only agreement between them with respect to this repairs/storage as indicated on the reverse side. All prior discussions, agreements, estimates, etc. are merged herein.
6. Owner agrees to hold RRM, its employees, agents and subcontractors harmless from liability for any personal injury to the owner and any loss or damage to owner's boat/engines/trailer or other property, arising from any cause whatsoever, including, but not limited to fire, storm, theft, vandalism, mildew, rust, collision, ice, water intrusion, sinking, act of God or the negligence of RRM, its employees, agents, or subcontractors. In the event the loss/damage is caused by the gross negligence or intentional actions of RRM, its employees, agents or subcontractors, then the first sentence of this paragraph shall not apply.
7. RRM gives an express limited warranty on all Repairs for thirty (30) days from date of completion. RRM gives no other warranty of any kind (express or implied). RRM gives no implied warranty of merchantability or fitness for a particular purpose on any materials not manufactured by RRM. The owner agrees that RRM's liability shall be limited at RRM with the option to either repair/replace the services/materials ordered. In addition, the owner agrees that RRM's liability is limited to the amount of the invoice price charged by RRM on the particular materials or workmanship. Except as stated above and on the reverse side. RRM shall not be liable for any direct, indirect, incidental or consequential damages resulting from defective materials/services or from delay in delivery of materials/services. All claims against RRM arising from defective materials/workmanship must be presented to RRM in writing within 30 days and any litigation must be commenced within one year after their repairs have ceased, been completed, or the boat/engines/trailer has been redelivered, whichever occurs first. Claims and suits not made/commenced within such time shall be waived.
8. My signature below is my authorization to charge my credit card listed or on file for any balance owed.

Signature of Owner or Agent: _____ Date: _____



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Winter Storage Service Rates

<u>PICK UP BOAT OR DELIVER BOAT BY WATER UP TO 25 MILES</u> WITH COMPLETE WINTER PACKAGE N/C	\$ 120.00
<u>RUN OR TOW BOAT TO SLIP AREA (TENANT ONLY)</u> REMOVE LINES, POWER CORD, HOSES AND STORE IN BOAT.	\$ 60.00
<u>HAUL/POWER WASH/BLOCK/LAUNCH BOAT</u> *BASED ON LOA	\$ 13.00 PER FT
<u>BARNACLE SCRAPING</u> *NOTE: DOES NOT INCLUDE REMOVAL OF BARNACLE HEADS.	\$ 120.00 PER HOUR
<u>PULL DRAIN PLUG</u> (MARINA WILL ONLY PULL UPON REQUEST)	\$ 10.00
<u>TRAILER/BOAT WINTER LAND STORAGE</u> *MINIMUM 3 MONTHS* (ENDS APRIL 15)	\$ 50.00 PER MONTH
<u>WINTER LAND STORAGE</u> *MINIMUM 3 MONTHS* (ENDS APRIL 15) *BASED ON LOA	\$ 100.00 PER MONTH
<u>STABILIZE FUEL & TOP OFF FUEL</u> *NOTE: RRM NOT RESPONSIBLE FOR FUEL DAMAGE TO HULL/DECK STRIPPING ON VESSEL.	\$ 30.00
<u>WINTERIZE GAS ENGINE</u> START ENGINE, FLUSH W/ FRESH WATER, FOG CYLINDERS, DRAIN ENGINE SEA WATER SYSTEM, FILL W/ NON-TOXIC ANTI-FREEZE, CRC ENGINE COMPONENTS, DISCONNECT BATTERIES AND COIL WIRES (IF APPLICABLE)	4 CYL - \$ 180.00 + MATERIALS 6 CYL - \$ 240.00 + MATERIALS 8 CYL - \$ 240.00 + MATERIALS
<u>WINTERIZE DIESEL ENGINE</u> START ENGINE, FLUSH W/ FRESH WATER, DRAIN ENGINE SEA WATER SYSTEM, FILL W/ NON-TOXIC ANTI-FREEZE, CRC ALL ENGINE COMPONENTS, DISCONNECT BATTERIES (IF APPLICABLE)	\$ 120.00 PER HOUR + MATERIALS
<u>WINTERIZE GENERATOR</u> START ENGINE, FLUSH W/ FRESH WATER, FOG CYLINDERS (GAS ENGINE ONLY), DRAIN ENGINE SEA WATER SYSTEM, FILL WITH NON-TOXIC ANTI-FREEZE, CRC ALL ENGINE COMPONENTS, DISCONNECT BATTERIES AND COIL WIRES (IF APPLICABLE)	\$ 120.00 PER HOUR + MATERIALS
<u>WINTERIZE OUTBOARD ENGINE</u> START ENGINE, FLUSH W/ FRESH WATER, FOG CYLINDERS, DRAIN CARBURETORS, CHANGE GEAR LUBE, GREASE ALL FITTINGS & PROP SHAFT, DISCONNECT BATTERIES (IF APPLICABLE). *NOTE: PRICE OF OIL CHANGE NOT INCLUDED.	2.5 to 5 HP \$ 60.00 + MATERIALS 6 to 35 HP \$ 120.00 + MATERIALS 40 to 90 HP \$ 180.00 + MATERIALS 100 to 350 HP \$ 180.00 + MATERIALS
<u>WINTERIZE WATER SYSTEMS</u> DRAIN SYSTEM & FILL W/ NON-TOXIC ANTI-FREEZE; FRESH WATER, HEAD AND RAW WATER SYSTEMS	\$ 120.00 PER HOUR + MATERIALS MINIMUM ½ HR ON EACH SYSTEM
<u>WINTERIZE AIR CONDITIONER UNIT</u> DRAIN SYSTEM & FILL W/ NON-TOXIC ANTI - FREEZE.	\$ 120.00 PER HOUR + MATERIALS MINIMUM ½ HR ON EACH SYSTEM
<u>CHANGE ENGINE OIL & FILTER (GAS ONLY)</u> *NOTE: CHANGING OF DIESEL OIL IS CHARGED BY THE HOUR.	OUTBOARD 4 – STROKE \$ 120.00 + MATERIALS STERN DRIVE / INBOARD \$ 180.00 + MATERIALS
<u>CHANGE TRANSMISSION FLUID (GAS ONLY)</u> *NOTE: DIESEL TRANSMISSION IS CHARGED BY THE HOUR.	\$ 120.00 + MATERIALS
<u>CHANGE GENERATOR OIL & FLUID (GAS ONLY)</u> *NOTE: DIESEL GENERATORS ARE CHARGED BY THE HOUR.	\$ 120.00 + MATERIALS

Winter Storage & Service Rates Continued...

CHANGE FRESH WATER COOLANT & ZINC (GAS ONLY)

\$ 120.00 + MATERIALS

*NOTE: DIESEL ENGINES ARE CHARGED BY THE HOUR.

STERN DRIVE SERVICE: MERCURISER / VOLVO

R/R STERN DRIVE, CHECK ENGINE ALIGNMENT, GREASE U-JOINT, GIMBAL BEARING, CHANGE GEAR OIL, GREASE PROP AND ALL FITTINGS.

ALPHA	\$ 190.00 + MATERIALS
BRAVO I OR II	\$ 240.00 + MATERIALS
BRAVO III	\$ 300.00 + MATERIALS
VOLVO SX	\$ 240.00 + MATERIALS
VOLVO DP	\$ 300.00 + MATERIALS
VOLVO IPS	\$ 360.00 + MATERIALS

STERN DRIVE PREVENTATIVE MAINTENANCE

MERCURISER / VOLVO

(NOTE: STERN DRIVE SERVICE IS REQUIRED FOR STERN DRIVE PREVENTATIVE MAINTENANCE) REPLACE ENGINE OR STERN DRIVE SEA WATER PUMP IMPELLER, PRESSURE/VACUUM TEST STERN DRIVE, INSPECT ALL BELLOWS/HOSES, REPLACE ENGINE THERMOSTAT AND FRESHWATER COOLANT WHEN APPLICABLE.

ALPHA	\$ 190.00 + MATERIALS
BRAVO I OR II	\$ 240.00 + MATERIALS
BRAVO III	\$ 300.00 + MATERIALS
VOLVO SX	\$ 240.00 + MATERIALS
VOLVO DP	\$ 300.00 + MATERIALS

VOLVO IPS PREVENTIVE MAINTENANCE

REPLACE ENGINE SEA WATER PUMP IMPELLER, REPLACE ENGINE THERMOSTAT AND FRESHWATER COOLANT WHEN APPLICABLE, INSPECT ALL BELTS AND HOSES.

VOLVO IPS \$ 420.00 + MATERIALS

INBOARD PREVENTATIVE MAINTENANCE

REPLACE ENGINE SEA WATER PUMP IMPELLER, REPLACE ENGINE THERMOSTAT AND FRESHWATER COOLANT WHEN APPLICABLE, INSPECT ALL BELTS AND HOSES.

\$ 300.00 + MATERIALS

OUTBOARD PREVENTATIVE MAINTENANCE

REPLACE WATER PUMP IN LOWER UNITY, PRESSURE/VACUUM TEST LOWER UNIT, REPLACE THERMOSTATS.

2.5 TO 90 HP	\$ 180.00 + MATERIALS
100 TO 350 HP	\$ 240.00 + MATERIALS

GENERATOR PREVENTATIVE MAINTENANCE

REPLACE ENGINE SEA WATER PUMP IMPELLER, REPLACE ENGINE THERMOSTAT AND FRESHWATER COOLANT WHEN APPLICABLE, INSPECT ALL BELTS AND HOSES.

\$ 240.00 + MATERIALS

CLEANING/DETAILING*

(NOTE: *ALL PRICES ARE QUOTED BASED ON CONDITION OF BOAT)

SHRINK WRAP PRICE

RRM INSTALLS TWO "DAMP AWAY" **NOT INCLUDED IN PRICE** IN EVERY BOAT THAT IS SHRINK WRAPPED. SHRINK WRAP PRICES ARE BASED ON VESSEL'S LOA (LENGTH OVERALL) RRM IS NOT RESPONSIBLE FOR ANY WEATHER RELATED DAMAGE TO THE INSIDE OR OUTSIDE OF VESSEL.

SHRINK WRAP BOATS ON LAND:

UP TO 26' \$ 17.00/FT
35' TO 40'..... \$ 22.00/FT

27' TO 34'\$19.00/FT
41' & UP.....\$24.00/FT

SHRINK WRAP BOATS ON LIFT

ADD \$ 3.00 PER FT

INSTALL SHRINK WRAP DOOR

\$ 30.00 + MATERIALS

LABOR RATE PER HOUR (1/2 hour minimum)

\$ 120.00 PER HOUR

DAILY LAND STORAGE

\$ 10.00 PER DAY

SHOP SUPPLIES/ENVIRONMENTAL FEE BILLED ON EVERY INVOICE.

\$ 30.00

3% FREIGHT IS CHARGED ON ALL INVOICES CONTAINING PARTS.

PRICES AND DESCRIPTIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.